

## What's New

#### Trace One 2022, All rights reserved.

Trace One and Eqos are trademarks of Trace One. All other company and product names may be trademarks of their respective owners and are used for product and company identification only. No part of this document may be reproduced, distributed or transmitted in any form or by any means, including photocopying and recording, without the express written permission of Trace One. Trace One has made reasonable effort to keep the information in this document and accurate as of the date of publication or revision. However, Trace One does not guarantee or imply that this document is error free or accurate with regard to any particular specification. Trace One does not assume any liability resulting from the use of the information in this document.

Where remarkable products begin

The Global PLM Market is Fueled by Structural Trends Across All Verticals



#### A Trusted And Comprehensive PLM Solution

**Our goal:** Empower businesses to innovate faster, deliver remarkable products, and drive sustainable progress with the most trusted and comprehensive PLM solutions.

#### We are committed to innovation

20%

is reinvested in

our solutions

60%

of our teams are involved in product and R&D

## 18,000+

man-days of development delivered in 2024

CONFIDENTIAL DOCUMENT. COPYING, PUBLISHING, OR DISTRIBUTING WITHOUT WRITTEN PERMISSION OF TRACE ONE IS PROHIBITED.

## Our End-To-End, Collaborative PLM Platform Enables Development Of High-Quality, Trusted & Compliant Products



#### TRACE ONE'S CORE PLM PLATFORM

#### Key Add-Ons



#### **Regulatory and EHS Compliance**

Global regulatory database to manage formula compliance by design & SDS authoring)



#### Analytics

Real-time visibility into NPDI lifecycle & data to manage risk, identify bottlenecks/quality issues and make data-driven decisions



#### Sustainability

Manage Life Cycle Assessments (LCAs), environmental audits and sustainable packaging



**Sourcing** Procurement and sourcing marketplace

### Trace One Connects More Than 9,000 Manufacturers, Creating an Efficient Ecosystem with Powerful Network Effects

Trace One's community is one of the largest global networks of ingredient suppliers, manufacturers & retailers with strong interconnectivity across all players



Suppliers (Ingredients, Packs)



# End-to-end Visibility for all PLM and Compliance Needs

Continuous improvement and innovation by dedicated software specialists leveraging industry knowledge, regulatory expertise and market feedback

3 industries:
 F&B, Cosmetics & Chemical

https://www.traceone.com/agenda

- 25 in-house regulatory experts
- Customer advisory board, user groups & customer workshops
- Customer enhancement
   request collection process

CONFIDENTIAL DOCUMENT. COPYING, PUBLISHING, OR DISTRIBUTING WITHOUT WRITTEN PERMISSION OF TRACE ONE IS PROHIBITED

#### Trace One for Cosmetics Our Innovation Pillars



Significant innovation effort for the next TO Devex PLM release

- Al-powered Raw Material Onboarding
- Regulation Inquiries
- Artwork & Data Proofing

CUSTOMER ADVISORY BOARD



Powerful business insight – out of the box dashboards

- Projects Portfolio Optimization
- Capacity Planner

NEW MODULE for ADDED VALUE



- 43% of investment in regulatory is on cosmetics related content
- Compliance Checks
- Label statements
- Reports
- SDS Authoring

ACTIVELY EVOLVING TOOLS



Fully dedicated stream & team to bring the best latest in design to TO Devex PLM

- Modern UI design
- Effective Interaction (workflows & searches)

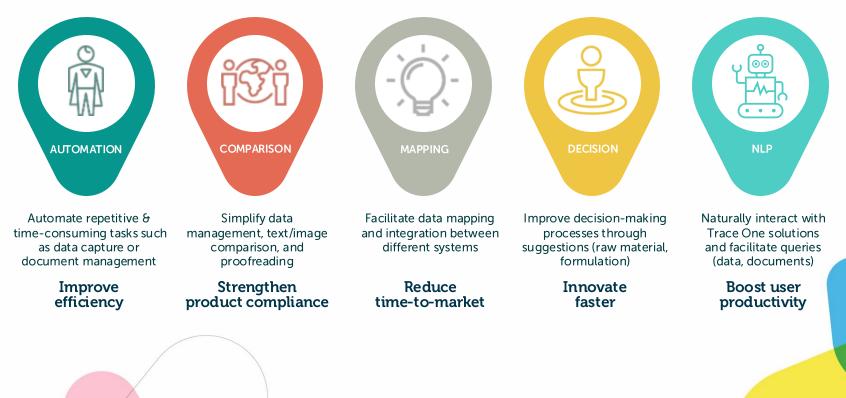
ROADMAP for Trace One Devex PLM

## Better User Experience Leads to Enhanced Productivity

Dedicated team of UX/UI experts committed to bringing the best and latest in design to our UI, for a modern and intuitive user experience

				a selfer		
				Q	Search	
Projects 🖓 Materials 🕅 Specifications	🗟 Regulato	ry 🖻 Libraries හි	SCP 😨 Ide	eas 🥂 Test	■ QMS Ø Ecodex	ତ Direct
Homepage 🗐 Specification 🕸 Morning Cereal						
ome Page						
Traces						
Group by: Type Category Server Application User name Filtered by: None Showing time: Today	Filter	Export ~				
	ID	Time	Severity	Category	Server	
	13418	04/01/2024 12:32:50.000 PM	Warning	ClientSide	QC-TEST-05	
	13418	04/01/2024 12:32:50.000 PM	Warning	ClientSide	QC-TEST-05	
5	13418	04/01/2024 12:32:50.000 PM	Error	ClientSide	QC-TEST-05	
	13418	04/01/2024 12:32:50.000 PM	Error	ClientSide	QC-TEST-05	
12 25	13418	04/01/2024 12:32:50.000 PM	Error	ClientSide	QC-TEST-05	
	13418	04/01/2024 12:32:50.000 PM	Error	ClientSide	QC-TEST-05	

#### Leveraging AI to Enhance Efficiency, Accuracy and Agility Across the Product Development Lifecycle



### Automated Data Extraction Reducing Manual Data Entry

Drag & drop TDS, SDS, certificate files and let the system do the job

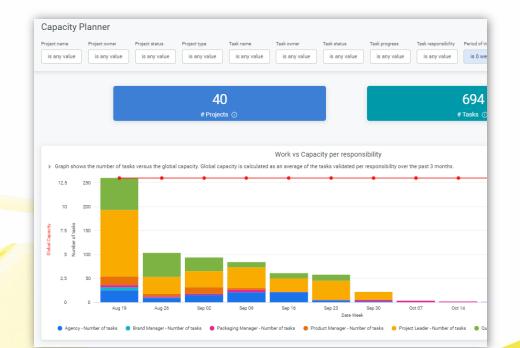
n 🖺 Projects 🖓 Materials 🖓 Specifications	은 Regulatory 한 Libraries 한 SCP 한 Ideas	다 Test 다 QMS 다 I	Ecodex [1] Direct				
🖹 Specification 🗘 Standart Apple Julio 🕲 Al Data Estrador							
Ai Data Extractor							
Drag and drop or click o	(+) on plus to download new document (one document at a time)		Undo Remove Document Save Document				
			Granulated Sugar				
Product Specification		Alternative Names	TL gran	TL gran			
		Product Description	Free flowing white crystalline crystals which taste of pure sweetness v any foreign odours or taints.		×		
Granulated Sugar			Ingredient Declaration	white sugar		$\times$	
Alternative names: TL gran			Botanical Source Of Sugar	sugar cane		×	
-			Chemical And Physical Characteristics	Sucrose	99.9% Min.	×	
Product Description Free flowing white crystalline crystals which taste of pure sweetness without any foreign odours or taints. Ingredient Declaration: white sugar				Invert Ash	0.04% max. 0.015% max.		
				Asn Loss on drying	0.015% max.		
				Colour	35 IU max.		
ingredient beclaration. white augar				Size	Retained on 1mm sieve 9.0% max.		
Botanical Source of sugar: sugar cane					Through 0.25mm sieve 7.5% max.		
Chemical and Physical Characteristics				CV	35% max.		
Chemical and Physical Characteristics				Target MA	0.53-0.67mm.		
Sucrose	99.9% Min.		Microbiological Characteristics	Mesophilic bacteria/g	20 cfu max.	$\times$	
Invert	0.04% max.			Yeasts/g	1 cfu max.		
Ash	0.015% max.			Moulds/g	Moulds/g 1 cfu max.		
Loss on drying	0.06% max. 35 IU max.			Salmonellae	Not detected in 25g.		
Colour Size Retained on 1mm sieve	35 IU max. 9.0% max.			E. Coli	Not detected in 1g.		

CONFIDENTIAL DOCUMENT. COPYING, PUBLISHING, OR DISTRIBUTING WITHOUT WRITTEN PERMISSION OF TRACE ONE IS PROHIBITED

### Drive Business Decisions with Real-time Data & Dynamic Dashboards

Our team of data experts is offering ready to use, value-oriented & predictive dashboards...

...and custom services integrating external sources of data to produce actionable, tailored, decisionmaking dashboards



# Effortless Compliance to Conquer New Markets

Continuous regulatory updates to the Best-in-class Software with embedded Regulatory database.

- NutriScore update: 2024 Applicable Algorithm Version
- Cosmetic Substance Limits: US FDA 21 CFR Parts 73, 74 and 700
- Cosmetic Substance Limits: STSC 2015 & Updates + IECIC
- New Food Supplements specific content: Nutrient Limits and Tolerances
- US State-to-State: Legislation monitoring
- EU Member States additional content: Legislation & News Monitoring













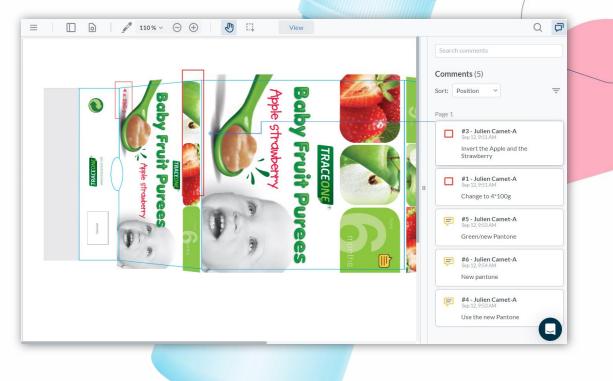






## Never Miss a Product Launch with Artwork Management

- Smooth Interaction: annotate and compare artwork, decreasing the number of review loops
- Easy Proofing: compare versions while reviewing
- Traceability: keep track of assets & final validated artworks



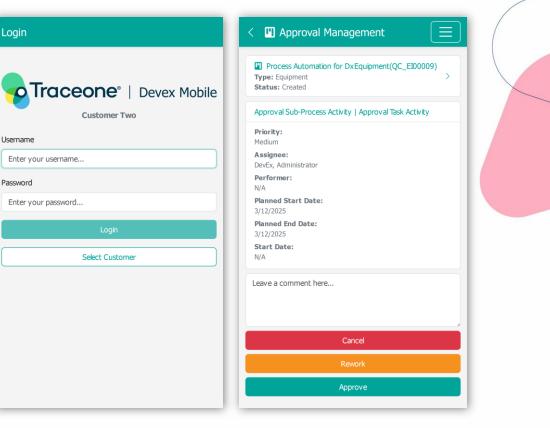


## On-the-go Approval with Mobile Support

Check and approve your projects, specifications and materials using your mobile phone.

Intuitive to use App ensuring business continuity and employee flexibility





#### A Partner Network to Deliver More Value

## 🖉 Covalo

Trace One Devex PLM integrates a comprehensive database of 100,000+ ingredients and raw materials in the Home Care and Personal Care segments, helping our customers access the latest industry advancements

## ULTRUS

Trace One connects PLM with the ULTRUS ChemADVISOR regulatory database to provide our customers with up-todate and reliable regulatory data essential for Chemicals companies' business



Trace One Devex PLM integrates with Docusign for electronic signature of your questionnaires in our Supplier Collaboration Portal



#### **A Committed Partner**

At Trace One, we're more than a technology provider—we're a trusted partner committed to driving business transformation.

#### Go beyond software with our experts



## We Value Your Feedback

